

**From:** Heather A. Cantwell <HCantwell@jhancock.com>  
**Sent:** Friday, June 16, 2017 1:46 PM  
**To:** Heather A. Cantwell  
**Subject:** MAN - Special Spotlight - Introducing New Ticket Processes and ExpressTrack

Good Afternoon:

Below, please find a Special John Hancock Spotlight announcing our new ticket processes and ExpressTrack!!

Thank you very much and have a nice weekend!!!

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Securities offered through John Hancock Distributors LLC, Member FINRA/MSRB 197 Clarendon Street, Boston, MA 02115



[www.JHRedefiningLife.com](http://www.JHRedefiningLife.com)

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**From:** John Hancock Insurance [<mailto:email@jhancock.messages4.com>]  
**Sent:** Monday, June 12, 2017 3:04 PM  
**To:** Heather A. Cantwell

**Subject:** Special Spotlight - Introducing New Ticket Processes and ExpressTrack

This message contains graphics. If you do not see the graphics, [click here to view](#).



# SPOTLIGHT

YOUR SOURCE FOR THE LATEST JOHN HANCOCK INSURANCE NEWS

*June 12, 2017*

## **Faster. Easier. Smarter.**

### **Introducing a new Ticket process and John Hancock ExpressTrack™**

Selling life insurance is easier than ever with John Hancock's new ticket submission process. And, when you initiate applications via the new ticket, eligible clients will be considered for quicker underwriting with ExpressTrack – receiving decisions in as little as three days!

It's now about spending less time on paperwork and more time selling!

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### **Sales Tools and Marketing Materials:**

- Find out more about how we've made the buying process [Faster. Easier. Smarter](#).
  - Learn more about our new path to quicker underwriting decisions with [ExpressTrack](#).
  - Refer to this [reference guide](#) for a comprehensive overview about the new ticket and ExpressTrack processes, as well as find answers to some frequently asked questions.
  - Help proposed insureds prepare for their telephone interview with this [client-approved flyer](#).
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**For more information, please contact your John Hancock salesperson or National Sales Support at 888-266-7498, option 2.**



# ***Faster. Easier. Smarter.***

*We've made selling life insurance easier than ever with our new ticket submission process and John Hancock ExpressTrack™!*

**LEARN MORE** ►

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