From: Myers, Diane

Sent: Tuesday, January 09, 2018 2:07 PM

To: Myers, Diane

Subject: FW: ELA - New AXA/MLOA Section B-Product Questionnaires for new Indexed Universal Life Protect,

Series 159 product, dated (01/18), effective 1/22/2018

Attachments: Section Bs-IUL Protect, Series 159.zip; State Availability Chart-MLOA-PIUL-2017, and state variations

(01-22-2018).docx

Form Number	Sates used in
MLOA-PIUL-2017	California#, Delaware, DC, Florida, North Dakota, South Dakota
ICC17-MLOA-PIUL	AK, AL, AR, AZ, CO, CT, GA, HI, IA, ID, IL, IN, KS, KY, LA, MA, MD, ME, MI, MN, MO, MS, MT, NC, NE, NH, NJ, NM, NV, OH, OK, OR, PA, RI, SC, TN, TX, UT, VA, VT, WA, WI, WV, WY
AXA-PIUL-2017NY	New-York#
ICC17-AXA-PIUL	Puerto Rico

Not yet approved in CA and NY

SectionB-IULProtect-generi...

SectionB-IULProtect-ICC(AX...

SectionB-IULProtect-ICC(ML...

From: Castaldo, Maria [mailto:Maria.Castaldo@axa.us.com]

Sent: Tuesday, January 09, 2018 12:46 PM

To: Anderson, Vickie <<u>vanderson@sbia.com</u>>; Jasinek, Rosie <<u>rjasinek@sbia.com</u>>; Resource Support

<resourcesupport@crump.com>; kwelch@sbia.com

Subject: ELA - New AXA/MLOA Section B-Product Questionnaires for new Indexed Universal Life Protect, Series 159 product, dated (01/18), effective 1/22/2018

Hi again-

AXA is introducing a new Indexed Universal Life product, "IUL Protect, Series 159", in all states except CA and NY, effective 1/22/2018. Please find attached new Section B Product Questionnaires (no revision date) also effective 1/22/2018 in all states, except CA and NY. These forms will be used to apply for this new product in all states, except for CA and NY because the product is not yet approved to be sold in CA and NY. Please see attached State Availability Chart.

The current BrightLife Protect product may continue to be sold until March 22, 2018 in all states, except CA and NY. In CA and NY the current BrightLife Protect product may continue to be sold until further notice.

Please feel free to contact me if you have any guestions.

Thank you.

Maria.