
From: Castaldo, Maria [<mailto:Maria.Castaldo@axa.us.com>]

Sent: Wednesday, April 25, 2018 8:20 AM

To: Anderson, Vickie <vanderson@sbia.com>; Resource Support <resourcesupport@crump.com>; Jasinek, Rosie <rjasinek@sbia.com>; kwelch@sbia.com

Subject: ELA - RE: Athena SUL IV, Series 154 Products discontinued in New York, effective immediately; all other states, effective 4/30

Good Morning-

Just a friendly reminder to remove the product from your site (if you currently have it), effective 4/30; it's also OK to remove it at the close of business this Friday 4/27.

Thank you.

Maria.

From: Castaldo, Maria

Sent: Tuesday, April 03, 2018 2:01 PM

To: 'Anderson, Vickie' <vanderson@sbia.com>; 'barneyrl@compulife.com' <barneyrl@compulife.com>; 'resourcesupport@crump.com' <resourcesupport@crump.com>; 'Jasinek, Rosie' <rjasinek@sbia.com>; kwelch@sbia.com

Subject: Athena SUL IV, Series 154 Products discontinued in New York, effective immediately; all other states, effective 4/30

Hi again-

The above-referenced product, Athena Survivorship Universal Life, Series 154, is no longer offered for sale in New York. If this product currently appears on your respective site, kindly remove it and the corresponding Section B-Product Questionnaire, as soon as possible.

This product will also be discontinued in all other states, effective April 30, 2018. I'll send out a reminder later this month.

Thank you.

Maria.

From: Castaldo, Maria [<mailto:Maria.Castaldo@axa.us.com>]

Sent: Wednesday, April 25, 2018 8:23 AM

To: Anderson, Vickie <vanderson@sbia.com>; barneyrl@compulife.com; Resource Support <resourcesupport@crump.com>; Jasinek, Rosie <rjasinek@sbia.com>; kwelch@sbia.com

Subject: ELA - RE: Athena UL-ESLI Product discontinued in New York, effective immediately; all other states, effective 4/30

Hi again-

Another friendly reminder to remove the product from your site (if you currently have it), effective 4/30; it's OK to remove the product at the close of business this Friday 4/27.

Thank you.

Maria.

From: Castaldo, Maria

Sent: Tuesday, April 03, 2018 1:57 PM

To: Anderson, Vickie <vanderson@sbia.com>; barneyrl@compulife.com; resourcesupport@crump.com; Jasinek, Rosie <rjasinek@sbia.com>; kwelch@sbia.com

Subject: Athena UL-ESLI Product discontinued in New York, effective immediately; all other states, effective 4/30

Good Afternoon-

The above-referenced product, Athena Universal Life-ESLI, Series 148 is no longer offered for sale in New York. If this product currently appears on your respective site, kindly remove it and the corresponding Section B-Product Questionnaire, as soon as possible.

This product will also be discontinued in all other states, effective April 30, 2018.

I'll send out a reminder later this month.

Thank you.

Maria.

From: Castaldo, Maria [<mailto:Maria.Castaldo@axa.us.com>]

Sent: Wednesday, April 25, 2018 8:24 AM

To: Anderson, Vickie <vanderson@sbia.com>; barneyrl@compulife.com; Resource Support <resourcesupport@crump.com>; Jasinek, Rosie <rjasinek@sbia.com>; kwelch@sbia.com

Subject: ELA - RE: IL Optimizer II Product will be discontinued in all states, effective 4/30/2018

(last one for today)

Hi again-

Another friendly reminder to remove the product from your site (if you currently have it), effective 4/30; it's OK to remove the product at the close of business this Friday 4/27.

Thank you.

Maria.

From: Castaldo, Maria

Sent: Tuesday, April 03, 2018 2:20 PM

To: Anderson, Vickie <vanderson@sbia.com>; barneyrl@compulife.com; resourcesupport@crump.com; Jasinek, Rosie <rjasinek@sbia.com>; kwelch@sbia.com

Subject: IL Optimizer II Product will be discontinued in all states, effective 4/30/2018

Hi again-

The above-referenced product, Incentive Life Optimizer II (IL Optimizer II) will be discontinued from sale in all states, effective April 30, 2018. If this product currently appears on your respective site, kindly remove it and the corresponding Life Applications, dated (08/15); Term Conversion Applications, dated (08/15); and Incentive Life Optimizer II (IL Optimizer II) Section B-Product Questionnaires, dated (05/17), effective 4/30/2018 or OK to remove at close of business Friday 4/27/2018.

I'll send out a reminder later this month.

Thank you.

Maria.