

Vantage Term® Portfolio At-A-Glance

Marketing and reference materials

Consumer Brochure+ #115337



A client product reference for the Vantage Term products.

Producer Guide+* #115330



This reference guide provides the technical details and market positioning for all of the Vantage Term products.

Options to Enhance your Coverage+ #LI5005



Adding the Waiver of Premium Rider and the Extended Conversion Period to your client's Vantage Term policy can significantly enhance his or her coverage. This 2-page brief overview can help clients understand the advantages of including these optional benefits on their policy.

Creating a Life Insurance Strategy that's Right For You+ #LI5006



A sound life insurance protection strategy should address your client's coverage needs over his or her lifetime. This 4-page guide helps clients understand how buying different types of life insurance can help them meet their long term protection needs.

Group vs. Individual Term Life Insurance Snapshot+ #LI5333c



Many people purchase group term life insurance at work. What they may not realize is that buying individual term life insurance may be a better option. This 2-page client snapshot and video can help your client understand why.

Video #L15004



Essential Protection+ #L17792



Highlights the importance of protecting your income with the right amount of disability income and life insurance.

- + Available at WarehouseXpress
- # Available on FieldNet
- * Producer Use Only

Protect Your Value as a Provider At-A-Glance*
#LI7314



Reference guide that provides online access to the related concept materials available.

Classic Products, Innovative Results MassMutual Life Insurance Products At-A-Glance+* #LI7010C



A reference guide for MassMutual producers that provides a high level view of the MassMutual individual life insurance products.

Life Underwriting Requirements Guide+* #U98



This underwriting guide will help you identify the underwriting requirements for all applications for new life business, term conversions and insurability option riders that require evidence of insurability.

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- # Available on FieldNet
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Vantage Term Life Insurance Policies (Policy Forms TL-2018 and ICC18TL in certain states, including North Carolina) are annually renewable term life insurance issued by Massachusetts Mutual Life Insurance Company, Springfield, MA 01111-0001.

Participating whole life insurance policies are issued by Massachusetts Mutual Life Insurance Company, Springfield, MA 01111-0001.

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