



Policy packet redesign – product announcement

As previously communicated, New Business and Policy Change will be implementing a new Policy Print system throughout 2018. Due to the complexity of the new system, it is being implemented in phases by product.

ADDvantage Term and Custom Guarantee UL have already been implemented through the new Policy Print system. We are happy to inform you that the next release for Rapid Builder IUL[®]4, Guarantee Builder IUL[®]4, Builder IUL[®]8, and Legacy Optimizer products will be Monday, July 30.

The following will be effective July 30, 2018:

- Each policy packet will include a Policy Summary page that lists the client and plan details. This will replace the existing agent card sheet.
- Any forms on delivery will be included in the policy packet with one copy to complete and return to the administrative office. Any copies will need to be taken prior to returning the requirements to the administrative office.
- The amendment form provided in the policy packet has been updated and is now a 2-page form.
- When submitting the new 2-page amendment, both pages of the amendment are required to be returned to the administrative office.
- For all products, in Kentucky, Maryland, and West Virginia, when a request is received to make a change on the policy after it has been issued (including a re-date), this will now result in an amendment as these states are amend only states.
- For UL and IUL products, the illustration copies provided with the policy will no longer be stapled.

If you have any questions, please contact your upline or MGA. MGAs may contact your dedicated New Business or Policy Change team.

ADDvantage Term (policy form series LS174), Custom Guarantee (policy form series LS170), Rapid Builder IUL (policy form series LS176/LS176W with Waiver of Surrender Charge option), Guarantee Builder IUL (policy form series LS175), Builder IUL (policy form series LS172), and Legacy Optimizer (policy form series LS180) are issued by North American Company for Life and Health Insurance, Administrative Office, One Sammons Plaza, Sioux Falls, SD, 57193. Products, features, riders, endorsements, or issue ages may not be available in all jurisdictions. Limitations or restrictions may apply.

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North American Company Bulletin



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[DOWNLOAD the bulletin for more information.](#)



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