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Sent: Thursday, November 01, 2018 11:02 AM

To: Crump Contracting <crump.contracting@crump.com>

Subject: 2018 Life Underwriting & New Business Year End Dates and Deadlines

2018 Life Underwriting & New Business Year-End Dates and Deadlines

We realize the end of the year is an especially critical time for our field partners who are submitting new business for 2018. As a result, we treat each case with an even greater sense of urgency.

In support of our Adviser Value Commitment, we look forward to doing all we can to help you place cases quickly and successfully. To help ensure your cases are paid by the end of the year, we have prepared a list of 2018 Year-End Deadlines and Key Dates.

[2018 Deadlines and Key Dates](#)

We hope advance notice of these dates will help your planning process and enable you to bring this year to a successful close. Life cases can be tracked

via [InSight](#).

We thank you for your business!

Questions? Please contact The North Central Regional Office at 1-877-861-1224
or schedule a meeting with a Regional Marketing Director.

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