

## Common approaches to retirement income—simplified

Use our new guide to help educate your clients about their options—and which strategy may be best for their unique financial situation.



[Download the guide](#)



### A conversation with Ben Bernanke

If you missed the recent conversation with Ben Bernanke, Chair, Federal Reserve System (2006–2014), look no further. Listen to this conversation for perspective on recent U.S. Federal Reserve actions.

[Catch the replay](#)



### 1<sup>st</sup> quarter signals: Five questions facing markets

The market continues its climb through the first quarter – but how do all domestic and global changes affect the road ahead?

[Download our take](#)



### New pages, same location

Our Annuities New Business pages have undergone a makeover. That's right—submitting annuities business with Principal® is now easier than ever.

[See for yourself](#)



Get resources to help navigate today's complex environment

**Kelly Panzanaro CLU, ChFC, RICP**  
Regional VP-Annuities  
(917) 709-1760  
[panzanaro.kelly@principal.com](mailto:panzanaro.kelly@principal.com)

**Jeff Schultz**  
Sr Internal Wholesaler  
(515) 235-6166  
[schultz.jeff@principal.com](mailto:schultz.jeff@principal.com)

## Resources

[Principal® advisor website](#)

**Questions?** Contact our Principal Annuity Sales Desk at 866-309-1623.

[Facebook](#) | [Twitter](#) | [LinkedIn](#) | [YouTube](#) | [Blog](#)

[Terms of Use](#) | [Disclosures](#) | [Privacy](#) | [Security](#) | [Report Fraud](#)

©2021 Principal Financial Services, Inc.,  
711 High Street, Des Moines, Iowa 50392

**For financial professional/institutional use only. Not for distribution to the public.**

**Guarantees are based upon the claims-paying ability of the issuing insurance company**

**Ben Bernanke is not an affiliate of any company of the Principal Financial Group®.**

Insurance products and plan administrative services provided through Principal Life Insurance Co. Securities offered through Principal Securities, Inc., 800-547-7754, [member SIPC](#) and/or independent broker-dealers. Principal Life, and Principal Securities are members of the Principal Financial Group, Des Moines, Iowa 50392.

Principal, Principal and symbol design, and Principal Financial Group are trademarks and service marks of Principal Financial Services, Inc., a member of the Principal Financial Group.

Don't want to get these types of emails from us? You can [manage your preferences or unsubscribe](#) online.

PQ12717DD | 1575285-032021 | 03/2021