

From: Athene Bottom Line Newsletter <atheneusa@info.athene.com>
Sent: Tuesday, December 21, 2021 11:13 AM
To: Resource Support
Subject: Year-end updates and more!



Forward

The Bottom Line: December 2021

Go green with e-Delivery

e-Delivery provides the ultimate flexibility in how contracts are delivered. This convenient and eco-friendly option allows you and your clients to access and search secure online documents quickly and easily — all you need is a valid client email address and you'll be good to go.

[Download our FAQ](#) for more information on Athene's e-Delivery process.

Last Call — make your production count for 2021

Don't forget! Year-end is just around the corner. Stay on track to meet and exceed your annual production goals by downloading our handy summary of processing deadlines, holiday closures and commission payment schedules.

Show me more

Additional states adopt new Best Interest Suitability Regulation

Kentucky and Mississippi have adopted the National Association of Insurance Commissioners (NAIC) revisions to the Suitability in Annuity Transactions Model Regulation (#275) **effective January 1, 2022.**

The revisions impose new requirements on both producers and insurers. Learn what you need to do to meet your Best Interest Obligations in these states. We will continue to update you as additional states adopt the new regulation and approve training courses.

[Know the rules](#)

Thank you for your business. At Athene, we're committed to helping take you to the next level. For product and sales support, please contact the best Sales Desk in the business at 888-ANNUITY (266-8489).



The Bottom Line

A monthly digest of important business updates.



[Get Insights](#)

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