S Guardian[®]

Brokerage Bulletin

November, 2023

Year-end disability underwriting updates

Drive year-end success and expand business opportunities with these new enhancements.



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The five outcomes of an unexpected illness or injury

You never know what life will throw at your clients, but being prepared can make all the difference. Protecting your clients and their loved ones from the effects of an unexpected illness or injury is critical when developing their financial strategy. Whether your client is young and just starting out, or a seasoned professional, SafeGuard360[™] may be an option for solving multiple protection needs at once, providing them with reliable support during different life events.



Learn More

Help protect your clients from early career vulnerability

When making the case for income protection, encourage your clients to protect the significant investment they have made in their education. Help your clients make an informed decision by speaking



with them about the protection a student loan rider can have on their financial strategy.

Watch Video

Best term life insurance

Recently Guardian was featured in CNBC Select's article "Cover yourself with the four best term life insurance companies" with us listed as the best overall company due to our financial strength and flexible policies.



View Article

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