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Express

A Weekly Update for Mutual of Omaha's
Brokerage Sales Distribution

APRIL 05, 2023

Important Updates

[Mutual of Omaha Anti-Money Laundering \(AML\) Vendor Updates](#)

Mutual of Omaha has updated the list of accepted vendors for AML training certificates.

Medicare Solutions

[Earn an even bigger bonus in Texas and Illinois](#)

Learn about our enhanced broker bonus in Texas and Illinois.

[New Medicare Supplement Plans in Ohio](#)

Effective April 20, 2023, you may begin writing new Medicare supplement plans in Ohio.

[Upcoming Rate Adjustments](#)

View upcoming rate adjustments for various states.

Life Insurance

[4 Quarters Club: Get in the Game](#)

The first quarter has come to an end and we will be announcing the winners soon! But get geared up because you have another shot in second quarter.

[Did You Know the GRO Rider Can Benefit Your Business Clients?](#)

Find out more about how the Guaranteed Refund Option rider, found on our traditional IUL products, can benefit business clients when planning for the future of their company.

Long-Term Care

[Tax Planning With Long-Term Care](#)

Mutual of Omaha's Advanced Markets team has materials developed to assist you and your clients with long-term care and taxes.

Disability

[Sales Idea: Protect Your Clients' Retirement Assets](#)

Help your clients understand the role disability income insurance plays in protecting their retirement assets.

Critical Illness

[Built-In Return of Premium](#)

An outstanding feature of Mutual of Omaha's Critical Illness policy is the built-in return of premium benefit. It offers the coverage clients want with the peace of mind they need.

Annuities

[New Applications Now Available for SPIA Contracts](#)

New SPIA applications are now available for Income Access, Ultra-Income and Income Annuity with Premium Return.

News

[Advanced Markets Training: Minimizing Taxes in Retirement](#)

Join Mutual of Omaha's Advanced Markets team for their April training session: Minimizing Taxes in Retirement. Registration information and more is available on the Gateway Training Hub!

[1099 Form\(s\) Available on SPA](#)

Starting April 5th, 2023, producers will be able to access their current and future 1099s on Sales Professional Access (SPA). Learn how to access your form today!

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