

Annuity

Issued by North American Company for Life and Health Insurance®



Exclusive Producers Connection

The Exclusive Producers Connection (EPC) is back for 2024. If you participated in 2023, you'll find a lot of what you loved about it before has remained. PLUS, our new Ambassador level!

EXECUTIVE	PRESIDENT	CHAIRMAN	AMBASSADOR
\$2 million in calendar year	\$4 million in calendar year	\$8 million in calendar year	NEW \$20 million in calendar year
0.50% additional compensation ²	1.00% additional compensation ²	1.50% additional compensation ²	All the benefits of Chairman level plus:
		• Priority phone line access	• Unlock exclusive support from a dedicated case manager

New level qualification based on 2024 fixed index annuity (FIA) paid premium¹

- Earn 0.50%, 1.00%, or 1.50%² additional commission on your first-year FIA premium from Jan. 1, 2024, through Dec. 31, 2024
- For each qualifying level, commissions paid retroactively to the first dollar issued in 2024
- No action required by you

How it works if you qualified in 2023:

Your Q1 2024 level is based on the level achieved in 2023.

End of Q1 2024: Your fixed index annuity (FIA) sales run rate for the 2024 year will be reviewed³.

- If your 2024 expected run rate meets a 2024 qualification level you will at least maintain this level for the remainder of the year.
- If not, you will be reset to a qualification level based on your 2024 expected run rate. If you are reset to a lower level in Q2, remember that you can still achieve your 2023 qualification level – or even higher – if you hit a new qualification level at any point in 2024. Even with a reset, we will true up commissions that would have been paid when you achieve a higher level.

Call Sales Support at **866-322-7066** to learn more.

Payment details

- These additional payments will be made monthly.
- Financial professionals and corporations must be at a GA Regular/RM110 contract level or below to be eligible.
- If compensation is paid to a broker dealer, the broker dealer must have approved the program.

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2024 loyalty program may change at any time and may be discontinued immediately if required by a change in law or regulation. All decisions are final and are at the sole discretion of North American Company for Life and Health Insurance®. At the end of Q1, if the agent's 2024 expected run rate is lower than the Executive qualification level, the agent will exit the program and will need to requalify for the 2024 loyalty program. The additional payment is paid via commissions.

The North American Secure HorizonSM, North American Secure HorizonSM Plus, and North American Secure HorizonSM Choice are issued on base contract form NA1015A/ICC21-NA1015A or appropriate state variation including all applicable endorsements and riders by North American Company for Life and Health Insurance, West Des Moines, IA. This product, its features and riders may not be available in all states or appropriate for all clients.

1. Level qualification calculation includes all fixed index annuity premiums received in the 2024 calendar year.

2. If eligible, includes North American Secure HorizonSM and North American Secure HorizonSM Plus FIA sales.

3. Sales run rate is determined based on FIA paid premiums during the first quarter and then annualized.

Secure HorizonSM Choice 5 and 7 FIA products are excluded from additional compensation but premium will count toward loyalty program level.

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