

From: Alex Fekete - Your OneAmerica LTC Team <alex.fekete@oneamerica.com>
Sent: Tuesday, January 2, 2024 5:47 PM
To: Resource Support
Subject: LTC Conversation Starters for 2024
Categories: Bulletins



LTC Conversation Starters for the New Year

The 2023 Holiday season is officially over... while gathered with family and friends over the past month, how many conversations centered around health and well being?

There has never been a more critical time to engage the LTC conversation with *your* clients... here are a few tools to promote more productive conversations in 2024. As always, I would be delighted to meet in-person with any client to assist in such planning conversation (**travel schedule below**).

Send these to your Clients!

If you have clients that are considering LTC coverage; or have had a recent LTC experience in the family....These are all great client pieces you can share.

Here are three helpful pieces to get the ball rolling...

(Click on the Image for a downloadable PDF)

LTC Conversation w/ Family (NEW)

Together in Care: Planning Ahead

Discussing long-term care wishes with your loved ones



Plan for Care (NEW)

Step-by-Step Guide to Care

Plan for Care

PLAN OF CARE

Written Plan of Care for _____ Date ____/____/____
Family / Friends to notify immediately _____

Attorney / CPA / Trustee / Other _____

Banker / Financial Advisor(s) _____

What experience do you have with any family or friends needing care? _____

Do you believe you could live a long life and need help from others for your care? YES NO

If no, please explain _____

You may never need care, but if you did:

How would it affect your family? (Physically, emotionally, financially) _____

Any other concerns? _____

If you ever need care, would you like to:

- preserve your ability to choose
- decide now where you will receive care
- defer this decision until later
- defer this decision to someone else

Who? _____

Where would you want to receive care?

- Your home
- Your child's home
- Assisted living facility
- Nursing home facility
- Other _____

Who do you want to physically provide care?

- Your spouse
- Your child
- A professional caregiver
- Other _____

Who do you want to be responsible for coordinating your care?

- Your spouse
- Your children
- A professional care coordination service
- Other _____

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Step by Step

A guide to receiving long-term care



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TRAVEL SCHEDULE JAN/FEB 2024

[Email me](#) to schedule an appointment

AZ - January 9th - 12th *Virtual Appointments Mondays and Fridays*

January 16th - 19th

February 6th - 9th

February 27th - 29th

CO - January 23rd - 25th

February 21st - 23rd

UT - February 14th - 16th

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