

2020 year-end guidelines

Thank you for your continued business this past year. As we approach the end of 2020, please keep in mind the following dates and guidelines to ensure that all your business processes in a smooth and timely manner.

Date	Deadline
December 11	Recommended last day for Tele-UW and Medical Requirements
December 23	Last day to: <ul style="list-style-type: none">● Process business for 2020 compensation. All missing requirements, including money, must be received <i>in good order</i> by 3:00 p.m. CT● Wire money to guarantee payment. All missing requirements, including money, must be received <i>in good order</i> by 3:00 p.m. CT
December 24	Securian Financial closed at 12:00 p.m. CT
December 25	Securian Financial closed
December 26	Last day to: <ul style="list-style-type: none">● Overnight requirements or communicate product changes on pending new business● Submit conversions/exchanges.
December 31	Last day to process business for 2020. Compensation will be paid in 2021 for business received <i>in good order</i> by 3:00 p.m. CT
January 1	Securian Financial closed

Where to submit

Regular mail

Securian Financial Group
Individual Underwriting/Life New Business
P.O. Box 64113
St. Paul, MN 55164-9981

Overnight mail

Securian Financial Group
Individual Underwriting/Life New Business A3-5859
400 Robert Street N
St. Paul, MN 55101-2098