

Last update June 12, 2017

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Please verify rate before submitting application.

	MULTI YEAR ANNUITY				
Company	American National of NY	Lincoln	National Integrity	Pri	ncipal
Product/Type	Palladium MYG SPDA	MYGuarantee Plus SPDA	MultiVantage SPDA	Preferred Series Annuity SPDA (FPDA in 1st year)	Select Series SPDA
Ratings	A Best A Standard & Poors 78 Comdex	A+ Best AA- Standard & Poors A1 Moody's 90 Comdex	A+ Best AA Standard & Poors Aa3 Moody's 96 Comdex	A+ Best A+ Standard & Poors A1 Moody's 90 Comdex	A+ Best A+ Standard & Poors A1 Moody's 90 Comdex
Issue Ages	0-85 NQ & Q	0-85 NQ & Q	0-89 NQ & Q	0-90 NQ & Q	0-85 NQ & Q
Interest Rate	1st year 3 yr Suspended 4 yr Suspended 5 yr 3.15% / 2.15% (yrs 2-5) 6 yr 2.70% 7 yr 3.65% / 2.65% (yrs 2-7) 10 yr 3.60% / 2.60% (yrs 2-10) Additional 10 bps for premium of \$100K and up. 1.00% minimum guarantee	≤\$100K \$100+ 3 year N/A N/A 4 year N/A N/A 5 year 1.75% 1.90% 6 year 2.00% 2.10% 7 year 2.05% 2.20% 8 year 2.15% 2.30% 9 year 2.25% 2.40% 10 year 2.40% 2.55%	5 year: 2.50% / 1.50% (yrs 2-5) 7 year: 2.95% / 1.95% (yrs 2-7)	SOK <\$100K \$100+ 3 Yr Base 1.40% 1.45% 1.45% 1st Yr Boi 0.00% 0.30% 0.90% 4 Yr Base 1.55% 1.60% 1.60% 1st Yr Boi 0.00% 0.40% 1.00% 5 Yr Base 1.75% 1.80% 1.80% 1st Yr Boi 0.00% 0.65% 0.90% 6 Yr Base 1.75% 1.85% 1.85% 1st Yr Boi 0.50% 1.00% 1.20% 7 Yr Base 2.00% 2.05% 2.05% 1st Yr Boi 0.00% 0.70% 1.05%	<\$100K >\$100K 3 Year: 1.45% 1.55% 4 Year: 1.65% 1.80% 6 Year: 1.95% 2.10%
Surrender Charges (%)	10 yrs: 8, 8, 8, 7, 6, 5, 4, 3, 2, 1, 0	7, 6, 5, 4, 3, 2, 1, 0 Surrender will match guaranteed period*	4yr: 8,8,7,7,0 5yr: 8,8,7,7,6,0 7yr: 8,8,7,7,6,5,4,0 10yr:8,8,7,7,6,5,4,3,2,1,0	8, 7, 6, 6, 5, 4, 3 Surrender will match guaranteed period*	3yr: 7, 6, 5 4yr: 7, 6, 5, 4 6yr: 7, 7, 7, 6, 5, 4
Minimum Premium	\$5,000 NQ & Q	\$10,000 NQ & Q	\$20,000 NQ & Q	\$5,000 NQ & Q, *\$50,000 for 3 yr Subsequent Premium (1st yr only): \$2,000	\$5,000 NQ & Q (3 Year: \$50,000)
States Approved	NY	NY	ME, NH, NY, VT	NY	NY
Free Withdrawals	Interest only after 30 days. 10% after the 1st year.	10% available immediately.	10% available immediately.	15% available immediately.	10% available immediately.
Remarks	Non-MVA product Disability and Confinement waivers. 30 day window at end of rate guarantee period.	MVA product *Surrender schedule does not renew at end of guaranteed period. 75 day rate lock on Reg 60	MVA Product. \$750,000 max. premium ages 76-89. Confinement waiver.	Non-MVA Product Terminal Illness, Disability, Confinement waiver Return of Premium available at lower rates. 1.00% minimum guarantee	MVA product. 1.00% minimum guarantee (3 Yr: 0.5%)

• Please check for variations in commission rates for older ages/higher premiums.

• Features subject to current contract terms at time of sale.

• Products and programs offered through Tellus are not approved for use in all states.

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MULTI YEAR ANNUITY

Company	Security Mutual	United States Life
Product/Type	SPDA 5&5 SPDA	Am. Pathway Solutions MYG SPDA
Ratings	A- Best	A Best A+ Standard & Poors A2 Moody's 81 Comdex
Issue Ages	0-84 NQ & Q	0-85 NQ & Q
Interest Rate	< \$25,000: 1.65° \$25,000 +: 1.90°	5 year 2.25% 2.45% 6 year 2.25% 2.45% 7 year 2.30% 2.50%
Surrender Charges (%)	1.00% minimum guarantee 5 yrs: 7, 7, 7, 6, 5	1.00% minimum guarantee 7 yrs: 7, 6, 5, 4, 3, 2, 1, 0
Minimum Premium	\$5,000 NQ & Q \$1,000,000 max w/out approval	\$10,000 NQ & Q
States Approved	NY	NY
Free Withdrawals	5% of initial deposit during year 1, 10% of accum value after year 1.	15% after 1st year.
60-day rate lock on Reg 60 30-day rate lock on Non-Reg 60 qualified transfers ONLY. NEW APPLICATION REQUIRED		MVA Product. ADL waiver.

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	TRADITIONAL ANNUITY				
Company	American National of NY	National	Security Mutual Life		
Product/Type	WealthQuest Citadel 7 yr - FPDA / 5 yr - SPDA*	New Momentum FPDA	SPDA Series II SPDA	SPDA SPDA	
Ratings	A Best A Standard & Poors 78 Comdex	A+ Best AA Standard & Poors Aa3 Moody's 96 Comdex	A+ Best AA Standard & Poors Aa3 Moody's 96 Comdex	A- Best	
Issue Ages	0-85 NQ & Q	0-85 NQ & Q	0-85 NQ & Q	0-84 NQ & Q	
Interest Rate	1st year 2nd year 5 yr 2.55% 1.55% 7 yr 3.65% 1.65% 10 bps enhancement for premium \$100K+	QIO 3.00% 2 yr n/a / n/a yr 2 3 yr n/a / n/a yrs 2-3 5 yr 2.10% / 1.35% yrs 2-5 6 yr 2.20% / 1.45% yrs 2-6 7 yr 2.45% / 1.70% yrs 2-7 10 yr 2.80% / 2.05% yrs 2-10	1 Year GRO 2.80% Yr 1 3 Year GRO 2.70% Yr 1 1.70% Yrs 2-3 5 Year GRO 2.55% Yr 1	1 yr: No Bailout With Bailout <\$25k	
Surrender Charges (%)	7 yrs: 7, 7, 7, 6, 5, 4, 2, 0 5 yrs: 7, 7, 7, 6, 5, 0	7 yrs: 7, 6, 5, 4, 3, 2, 1	7 yrs: 7, 7, 7, 6, 5, 4, 3	1 yr: 7, 7, 7, 6, 5, 4, 3 3 yr: 9, 9, 9, 8, 7, 6, 5	
Minimum Purchase	\$5,000 NQ & Q Subsequent: \$1,000 random / \$100 EFT	\$5,000 NQ \$2,000 Q	\$3,000 NQ & Q	\$5,000 NQ & Q	
States Approved	NY	NY	NY	NY	
Free Withdrawals	10% available immediately	10% available immediately.	10% available immediately.	5% during 1st contract year, 10% after 1st contract year	
Remarks	Non-MVA product. Return of Premium Guarantee Disability and Confinement waivers. No rolling surrender. *5 yr is FPDA in 1st year	MVA. 60 day rate lock on Reg 60s. Rolling surrender charges. QIO = Quarterly Interest Option.	Unemployment, Terminal Illness Waiver Available Guaranteed Return of Premium Accumulated Value at Death Non-MVA product. 60-day rate lock on Reg 60.	Annuitant driven contract 60-day rate lock Bailout provision upon 1% annual rate drop. NEW APPLICATION REQUIRED	

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	INDEXED ANNUITY				
Company	Lincoln Financial Group			Protective Life	
Product/Type	OptiChoice NY 5 FPDA	OptiChoice NY 7 FPDA	OptiChoice NY 9 FPDA	Indexed Annuity NY 5 FPDA(1st year only)	Indexed Annuity NY 7 FPDA(1st year only)
Ratings	A+ Best AA- Standard & Poors A1 Moody's 90 Comdex	A+ Best AA- Standard & Poors A1 Moody's 90 Comdex	A+ Best AA- Standard & Poors A1 Moody's 90 Comdex	A+ Best AA- Standard & Poors A2 Moody's 87 Comdex	A+ Best AA- Standard & Poors A2 Moody's 87 Comdex
Issue Ages	0-85 NQ & Q	0-85 NQ & Q	0-80 NQ & Q	0-85 NQ & Q	0-85 NQ & Q
Interest Rate	Under \$100K	2.00% Performance Triggered 1.60% Fixed Account S100K and over 2.15% Performance Triggered 1.70% Fixed Account Base indexed interest rate 1.00%	Under \$100K 1.70% Performance Triggered 2.15% Fixed Account \$100K and over 2.30% Performance Triggered 1.80% Fixed Account Base indexed interest rate 1.00%	Under \$100K	Under \$100K
Surrender Charges (%)	5-Yrs: 9, 8, 7, 6, 5, 0	7-Yrs: 9, 8, 7, 6, 5, 4, 3, 0	9-Yrs: 9, 8, 7, 6, 5, 4, 3, 2, 1, 0	5-Yrs: 9, 9, 8, 7, 6, 0	7-Yrs: 9, 9, 8, 7, 6, 5, 4, 0
Minimum Purchase	\$5,000 NQ \$2,000 Q / \$50 add'l deposit*	\$5,000 NQ \$2,000 Q / \$50 add'l deposit	\$5,000 NQ \$2,000 Q / \$50 add'l deposit	\$10,000 NQ & Q \$1,000 add'l deposit	\$10,000 NQ & Q \$1,000 add'l deposit
States Approved	NY	NY	NY	NY	NY
Free Withdrawals	10% available immediately.	10% available immediately.	10% available immediately.	10% available immediately.	10% available immediately.
Remarks	Non MVA product Nursing Home & Terminal Illness *\$25K as the max annual add'l deposit	Non MVA product Nursing Home & Terminal Illness *\$25K as the max annual add'l deposit	Non MVA product Nursing Home & Terminal Illness *\$25K as the max annual add'l deposit	Non MVA product Nursing Home, Terminal Illness, Unemployment Waivers Return of Premium Available	Non MVA product Nursing Home, Terminal Illness, Unemployment Waivers Return of Premium Available

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INDEXED ANNUITY

Company	Protective Life	United States Life	
Droduct/Type	Indexed Annuity NY 10	Power Index 7	
Product/Type	FPDA(1st year only)	SPDA	
	A+ Best	A Best	
Ratings	AA- Standard & Poors	A+ Standard & Poors	
	A2 Moody's 87 Comdex	A2 Moody's 81 Comdex	
	<u> </u>	81 Conidex	
Issue Ages	0-85 NQ & Q	0-75 NQ & Q	
	Under \$100K		
	3.70% Annual Pt to Pt Cap	<\$100K >\$100K	
	3.20% Performance Triggered	3.50% 4.75% Annual Pt to Pt Cap	
	2.20% Fixed Account		
	\$100K and over		
Interest Rate	4.00% Annual Pt to Pt Cap	<\$100K >\$100K <u>With ROP</u>	
	3.50% Performance Triggered	3.00% 3.75% Annual Pt to Pt Cap	
	2.35% Fixed Account		
	ROP available at lower rates	Guaranteed Minimum	
	Base indexed interest rate 1.00%	Account rate 1.00%	
Surrender Charges (%)	10-Yrs: 9, 9, 8, 7, 6, 5, 4, 3, 2, 1, 0	7 Yrs: 9, 8, 7, 6, 5, 4, 3, 0	
Minimum Purchase	\$10,000 NQ & Q	\$10,000 NQ & Q	
Minimum Purchase	\$1,000 add'l deposit		
States Approved	NY	NY	
Free Withdrawals	10% available immediately.	10% after 1st year.	
	Non MVA product	Non MVA product	
	Nursing Home, Terminal Illness,	Extended Care, Terminal illness, and	
	Unemployment Waivers	ADL waivers.	
Remarks	Return of Premium Available		

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