## Traditional Annuities

Last update February 3, 2016
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Please verify rate before submitting application.

| Company | AIG Annuities | American National |  | Forethought Elite <br> SecureFore 7 SPDA |  | Genworth |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Product/Type | Am. Pathway Flex Fixed 8 FPDA | Palladium Century VII SPDA (Flexible in 1st year) | WealthQuest Citadel 7 yr - FPDA / 5 yr - SPDA* |  |  | SecureLiving Independence SPDA |
| Ratings | A Best <br> A + Standard \& Poors <br> A2 Moody's <br> 81 Comdex | A Best <br> A Standard \& Poors <br> 78 Comdex | A Best <br> A Standard \& Poors <br>   <br> 78 Comdex | A- Best <br> A- Stan <br>   <br> 61 Com | dard \& Poors <br> dex | A- Best <br> BBB- Standard \& Poors <br> Baa1 Moody's <br> 61 Comdex |
| Issue Ages | 0-85 NQ \& Q | 0-80 NQ \& Q (FL: 0-64) | 0-85 NQ \& Q | 0-85 NQ \& Q |  | 0-85 NQ \& Q |
| Interest Rate | 1st year: $4.25 \%$ <br> Base: $2.25 \%$ <br> 1.00\% minimum guarantee | Year 1 $8.60 \%$ <br> Base Rate $1.60 \%$ <br> 1.00\% minimum guarantee |  |  $\frac{3 \text { Year }}{}$ <br> Year 1 $3.15 \%$ <br> Year 2 $3.35 \%$ <br> Year 3 $3.55 \%$ <br>   <br>   <br>   <br>   <br>   |  5 Year <br> Year 1 $2.55 \%$ <br> Year 2 $2.65 \%$ <br> Year 3 $2.75 \%$ <br> Year 4 $2.85 \%$ <br> Year 5 $2.95 \%$ |  |
| Surrender Charges (\%) | 8 years: $8,8,8,7,6,5,3,1,0$ | 10 yrs: $12,12,11,11,10,9,8,6,4,2,0$ | 7 years: $7,7,7,6,5,4,2,0$ <br> 5 years: $7,7,7,6,5,0$ | 7 years: $8,8,7,6,5$ | 5, 4, 3, 0 | 6 years: $9,9,8,7,6,5$ IN \& MN: $9,8,7,6,5,4$ |
| Minimum Purchase | $\$ 5,000$ NQ \& Q ( $\$ 100$ EFT) <br> EFT - if less than $\$ 5 K$, it must be set up on EFT with minimum of $\$ 300$ monthly. | $\begin{aligned} & \$ 5,000 \mathrm{NQ} \\ & \$ 4,000 \mathrm{Q} \end{aligned}$ | $\begin{aligned} & \$ 5,000 \mathrm{NQ} \\ & \$ 2,000 \mathrm{Q} \\ & \text { Additional: } \$ 1,000 \text { random, } \$ 100 \mathrm{ACH} \end{aligned}$ | \$10,000 NQ \& Q |  | \$15,000 NQ \& Q |
| States Not Approved | AK, UT <br> NY - Sold under US Life | AK, AL, CT, IL, MA, MN, NJ, NV, NY, OH, OR, PA, TX, UT, VT, WA | NY | NY |  | Available in all states (variation in NY) |
| Free Withdrawals | 10\% available immediately. | 10\% available immediately. | 10\% available immediately. | $10 \%$ of the beginnin value after 1st contr | g of the year's contract act year | 10\% available immediately. |
| Annuitization (without penalty) | After 5th year. | Call for info. | After 1st year. | Call for info |  | After 1st year. |
| Remarks | Non MVA product. <br> Death Benefit is Annuity Value. <br> No Rolling Surrender | MVA Product <br> Nursing Home, Terminal Illness, and Disability waivers | Non-MVA product. <br> Nursing Home, Terminal Illiness, and Disability waivers Return of premium guarantee. No Rolling Surrender *5 yr is FPDA in 1st year | Non-MVA product Nursing Home/Term Bailout Rate: 3 yr | inal Illness waivers $-1.50 \%, 5 \text { yr - 1.50\% }$ | Non-MVA product. <br> Nursing Home Waiver available in all approved states except for MA. |

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| Company | Genworth |  | Integrity |  | North American |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Product/Type | SecureLiving Liberty SPDA | Secure Living SmartRate SPDA | NewMOMENTUM FPDA | SPDA Series II SPDA | Boomer FPDA |
| Ratings | A- Best <br> BBB- Standard \& Poors <br> Baa1 Moodys <br> 61 Comdex | A- Best <br> BBB- Standard \& Poors <br> Baa1 Moodys <br> 61 Comdex | A+ Best <br> AA Standard \& Poors <br> Aa3 Moody's <br> 96 Comdex | A+ Best <br> AA Standard \& Poors <br> Aa3 Moody's <br> 96 Comdex | A + Best <br> A + Standard \& Poors <br>   <br> 89 Comdex |
| Issue Ages | 0-85 NQ \& Q | 0-85 NQ \& Q | 0-85 NQ \& Q | 0-85 NQ \& Q | 0-80 NQ \& Q |
| Interest Rate |  |  Without ROP    <br>  $<50 k$ $<100 k$ $<250 k$ $250 k+$ <br> 1 year: $3.40 \%$ $4.65 \%$ $5.15 \%$ $5.40 \%$ <br> 3 year: $2.70 \%$ $3.45 \%$ $3.70 \%$ $3.90 \%$ <br> 5 year: $2.20 \%$ $2.70 \%$ $2.90 \%$ $3.00 \%$ <br> 1 With ROP    <br> 1 year: $2.15 \%$ $3.40 \%$ $3.90 \%$ $4.15 \%$ <br> 3 year: $2.00 \%$ $2.75 \%$ $3.00 \%$ $3.20 \%$ <br> 5 year: $1.75 \%$ $2.25 \%$ $2.45 \%$ $2.55 \%$ <br>      <br> $1.00 \%$ minimum guarantee    |  | $\mathbf{1 ~ Y r}$ $3.00 \%$ Year 1 <br>    <br> $\mathbf{3 ~ Y r}$ $2.90 \%$ Year 1 <br>  $1.90 \%$ Years 2-3 <br>    <br> $\mathbf{5 Y r}$ $2.75 \%$ Year 1 <br>  $1.75 \%$ Years 2-5 <br> $\mathbf{7 Y r}$ $2.55 \%$ Year 1 <br>  1.55\% Years 2-7 <br>    <br> 1.00\% minimum guarantee   | 1st year $1.15 \%$ <br> Premium Bonus $5.00 \%$ <br> 1st year yield $6.20 \%$ <br>   <br> CA Only  <br> 1st year $1.50 \%$ <br> Premium Bonus $5.00 \%$ <br> 1st year yield $6.57 \%$ <br>   <br> 1.00\% minimum guarantee  |
| Surrender Charges (\%) | 6 years: $9,9,8,7,6,5$ <br> IN \& OR: 9, 8, 7, 6, 5, 4 | 7 years: $8,8,8,7,6,5,4$ IN \& MN: 8, 8, 7, 6, 5, 4, 3 | 7 years: $8,7,6,5,4,3,2$ | 7 years: 7, 7, 7, 6, 5, 4, 3 | 10 years: $15,14,13,12,11,10,8,6,4,2,0$ |
| Minimum Purchase | \$15,000 NQ \& Q | \$15,000 NQ \& Q | $\$ 5,000 \mathrm{NQ}$ $\$ 2,000 \mathrm{Q}$ $\$ 1,000$ Additional deposits | \$3,000 NQ \& Q | $\$ 10,000 \mathrm{NQ}$ $\$ 2,000$ Q $\$ 50 /$ month TSA Salary Reduction |
| States Not Approved | Available in all states (variation in NY) | Available in all states (variation in NY ) | NY, OR, WA | LA, ME, NH, NY, VT | AK, AL, CT, DE, MN, MS, NV, NY, OH, OK, OR, PA, TX, UT, WA |
| Free Withdrawals | 10\% available immediately. | 10\% available immediately. | 10\% available immediately. | 10\% available immediately. | 5\% after first year; once per year. |
| Annuitization (without penalty) | After 1st year. | After 1st year. | Call for info. | Call for info. | After 1st year. |
| Remarks | Non-MVA product. <br> Confinement Waiver. <br> Bailout Rate 1 yr-1.60\%, 3 yr-1.80\% <br> 5 yr - 1.80\% | Non-MVA product. <br> Nursing Home Waiver available in all approved states except for MA. | MVA product. <br> Nursing Home Waiver. <br> QIO rate locked in for 1 year. Can move into a GRO at any time. <br> Rolling Surrender | Non-MVA product. Unemployment, Terminal Illness, and Nursing Home Waiver. Guaranteed Return of Premium | Non-MVA product Nursing Home waiver Annuitization bonus available. No Rolling Surrender |

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\begin{tabular}{|c|c|c|c|c|c|}
\hline Company \& Symetra \& \multicolumn{4}{|c|}{The Standard} \\
\hline Product/Type \& Custom 7 - with ROP SPDA (FPDA in 1st year) \& \multicolumn{2}{|r|}{Advantage Growth SPDA} \& \multicolumn{2}{|l|}{Flexible Premium Def Annuity FPDA} \\
\hline Ratings \& \begin{tabular}{ll} 
A \& Best \\
A \& Standard \& Poors \\
\& \\
80 \& Comdex
\end{tabular} \& \begin{tabular}{l}
A \\
A+ \\
A2 \\
79
\end{tabular} \& \begin{tabular}{l}
Best \\
Standard \& Poors \\
Moody's \\
Comdex
\end{tabular} \& \begin{tabular}{l}
A \\
A+ \\
A2 \\
79
\end{tabular} \& \begin{tabular}{l}
Best \\
Standard \& Poors \\
Moody's \\
Comdex
\end{tabular} \\
\hline Issue Ages \& 0-90 NQ \& Q \& \multicolumn{2}{|l|}{0-90 NQ \& Q} \& \multicolumn{2}{|l|}{0-90 NQ \& Q} \\
\hline Interest Rate \& \begin{tabular}{crl} 
\& \multicolumn{1}{l}{} \& Yr 1
\end{tabular}\(\quad\) GP Left \& \begin{tabular}{l}
5 Year \\
7 Year
\end{tabular} \& \begin{tabular}{l|r} 
\& Year 1 \\
\hline\(<\$ 100 \mathrm{~K}\) \& \(3.55 \%\) \\
\(>\$ 100 \mathrm{~K}\) \& \(3.65 \%\) \\
\& Year 1 \\
\hline \& \(3.80 \%\) \\
\hline\(\$ 100 \mathrm{~K}\) \& \(3.90 \%\)
\end{tabular} \& \multicolumn{2}{|l|}{1st Year \(2.25 \%\)

1.00\% minimum guarantee} <br>

\hline Surrender Charges (\%) \& 7 years: $8,8,7,7,6,5,4,0$ \& \multicolumn{2}{|l|}{$$
\begin{aligned}
& 5 \text { years: } 7,6,5,4,2,0 \\
& 7 \text { years: } 7,6,5,4,3,2,1,0
\end{aligned}
$$} \& \multicolumn{2}{|l|}{9 years: 9, 8, 7, 6, 5, 4, 3, 2, 1, 0} <br>

\hline Minimum Purchase \& $$
\begin{aligned}
& \text { \$10,000 NQ \& Q } \\
& \text { Subsequent: \$1,000 (1st yr only) }
\end{aligned}
$$ \& \multicolumn{2}{|l|}{\$15,000 NQ \& Q} \& \multicolumn{2}{|l|}{\$50/month on EFT OR $\$ 600$ total in 1st year deposits. *See Remarks} <br>

\hline States Not Approved \& Available in all states NY: Sold under First Symetra \& \multicolumn{2}{|l|}{NY} \& \multicolumn{2}{|l|}{NY} <br>
\hline Free Withdrawals \& 10\% available immediately \& \multicolumn{2}{|l|}{Interest only available immediately $10 \%$ after 1st year} \& \multicolumn{2}{|l|}{Interest only available immediately $10 \%$ after 1st year} <br>

\hline Annuitization (without penalty) \& After 1st year \& \multicolumn{2}{|l|}{| Anytime |
| :--- |
| No annuitization available in CA |} \& \multicolumn{2}{|l|}{| Anytime |
| :--- |
| No annuitization available in CA |} <br>


\hline Remarks \& | Non-MVA product |
| :--- |
| Return of Premium Guarantee |
| Nursing Home/Hospital waivers |
| *Premiums over $\$ 250 \mathrm{~K}$, call for rates |
| "GP Left" column referes to rates for the | \& \multicolumn{2}{|l|}{| MVA product. |
| :--- |
| Nursing home and terminal illness waivers. |} \& \multicolumn{2}{|l|}{| Non-MVA product |
| :--- |
| Nursing home and terminal illness |
| No Rolling Surrender. |
| *Maximum add't deposit cannot be greater than prior year's total deposits. |} <br>

\hline
\end{tabular}

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[^3]:    - Please check for variations in commission rates for older ages/higher premiums.

